

CABLING LABOR ONLY

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$189.78	\$238.83	\$238.83	\$189.78	\$189.78
151-300 Feet	\$250.30	\$316.53	\$316.53	\$250.30	\$250.30
11-50 Pulls					
0-150 Feet	\$116.57	\$147.25	\$147.25	\$116.57	\$116.57
151-300 Feet	\$144.42	\$183.02	\$183.02	\$144.42	\$144.42
51-100 Pulls					
0-150 Feet	\$100.98	\$127.72	\$127.72	\$100.98	\$100.98
151-300 Feet	\$128.81	\$162.81	\$162.81	\$128.81	\$128.81
101-200 Pulls					
0-150 Feet	\$96.61	\$122.28	\$122.28	\$96.61	\$96.61
151-300 Feet	\$125.41	\$158.60	\$158.60	\$125.41	\$125.41
Over 200 Pulls					
0-150 Feet	\$98.13	\$124.16	\$124.16	\$98.13	\$98.13
151-300 Feet	\$125.20	\$158.33	\$158.33	\$125.20	\$125.20
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$189.78	\$238.83	\$238.83	\$189.78	\$189.78
151-300 Feet	\$250.30	\$316.53	\$316.53	\$250.30	\$250.30
11-50 Pulls					
0-150 Feet	\$116.57	\$147.25	\$147.25	\$116.57	\$116.57
151-300 Feet	\$144.42	\$183.02	\$183.02	\$144.42	\$144.42
51-100 Pulls					
0-150 Feet	\$100.98	\$127.72	\$127.72	\$100.98	\$100.98
151-300 Feet	\$128.81	\$162.81	\$162.81	\$128.81	\$128.81
101-200 Pulls					
0-150 Feet	\$96.61	\$122.28	\$122.28	\$96.61	\$96.61
151-300 Feet	\$125.41	\$158.60	\$158.60	\$125.41	\$125.41
Over 200 Pulls					
0-150 Feet	\$98.13	\$124.16	\$124.16	\$98.13	\$98.13
151-300 Feet	\$125.20	\$158.33	\$158.33	\$125.20	\$125.20
Cabling Services (price per pull)					
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$192.01	\$241.79	\$241.79	\$192.01	\$192.01
151-300 Feet	\$252.60	\$319.49	\$319.49	\$252.60	\$252.60
11-50 Pulls					
0-150 Feet	\$118.88	\$150.21	\$150.21	\$118.88	\$118.88
151-300 Feet	\$146.73	\$185.98	\$185.98	\$146.73	\$146.73
51-100 Pulls					

0-150 Feet	\$103.28	\$130.68	\$130.68	\$103.28	\$103.28
151-300 Feet	\$131.12	\$165.77	\$165.77	\$131.12	\$131.12
101-200 Pulls					
0-150 Feet	\$99.49	\$125.81	\$125.81	\$99.49	\$99.49
151-300 Feet	\$127.71	\$161.56	\$161.56	\$127.71	\$127.71
Over 200 Pulls					
0-150 Feet	\$100.78	\$127.46	\$127.46	\$100.78	\$100.78
151-300 Feet	\$127.50	\$161.29	\$161.29	\$127.50	\$127.50
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$177.62	\$223.22	\$223.22	\$177.62	\$177.62
151-300 Feet	\$226.61	\$286.12	\$286.12	\$226.61	\$226.61
11-50 Pulls					
0-150 Feet	\$111.29	\$140.47	\$140.47	\$111.29	\$111.29
151-300 Feet	\$127.62	\$161.44	\$161.44	\$127.62	\$127.62
51-100 Pulls					
0-150 Feet	\$96.31	\$121.73	\$121.73	\$96.31	\$96.31
151-300 Feet	\$111.48	\$140.87	\$140.87	\$111.48	\$111.48
101-200 Pulls					
0-150 Feet	\$92.77	\$117.34	\$117.34	\$92.77	\$92.77
151-300 Feet	\$105.44	\$133.45	\$133.45	\$105.44	\$105.44
Over 200 Pulls					
0-150 Feet	\$92.08	\$116.49	\$116.49	\$92.08	\$92.08
151-300 Feet	\$108.38	\$133.13	\$133.13	\$108.38	\$108.38
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$ 160.34	\$ 201.02	\$ 201.02	\$ 160.34	\$ 160.34
151-300 Feet	\$ 220.85	\$ 278.72	\$ 278.72	\$ 220.85	\$ 220.85
11-50 Pulls					
0-150 Feet	\$ 94.70	\$ 119.98	\$ 119.98	\$ 94.70	\$ 94.70
151-300 Feet	\$ 127.33	\$ 161.07	\$ 161.07	\$ 127.33	\$ 127.33
51-100 Pulls					
0-150 Feet	\$ 83.22	\$ 105.24	\$ 105.24	\$ 83.22	\$ 83.22
151-300 Feet	\$ 111.05	\$ 140.33	\$ 140.33	\$ 111.05	\$ 111.05
101-200 Pulls					
0-150 Feet	\$ 79.62	\$ 100.78	\$ 100.78	\$ 79.62	\$ 79.62
151-300 Feet	\$ 108.42	\$ 137.11	\$ 137.11	\$ 108.42	\$ 108.42
Over 200 Pulls					
0-150 Feet	\$ 81.38	\$ 102.94	\$ 102.94	\$ 81.38	\$ 81.38
151-300 Feet	\$ 108.10	\$ 136.77	\$ 136.77	\$ 108.10	\$ 108.10

CABLING LABOR AND MATERIALS

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$455.89	\$504.94	\$504.94	\$455.89	\$455.89
151-300 Feet	\$617.47	\$683.72	\$683.72	\$617.47	\$617.47
11-50 Pulls					
0-150 Feet	\$230.94	\$261.62	\$261.62	\$230.94	\$230.94
151-300 Feet	\$306.34	\$344.94	\$344.94	\$306.34	\$306.34
51-100 Pulls					
0-150 Feet	\$203.13	\$229.92	\$229.92	\$203.13	\$203.13
151-300 Feet	\$265.64	\$299.64	\$299.64	\$265.64	\$265.64
101-200 Pulls					
0-150 Feet	\$185.96	\$211.62	\$211.62	\$185.96	\$185.96
151-300 Feet	\$254.25	\$287.45	\$287.45	\$254.25	\$254.25
Over 200 Pulls					
0-150 Feet	\$190.71	\$216.74	\$216.74	\$190.71	\$190.71
151-300 Feet	\$255.00	\$288.14	\$288.14	\$255.00	\$255.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$464.97	\$514.02	\$514.02	\$464.97	\$464.97
151-300 Feet	\$621.72	\$687.96	\$687.96	\$621.72	\$621.72
11-50 Pulls					
0-150 Feet	\$241.44	\$271.58	\$271.58	\$241.44	\$241.44
151-300 Feet	\$313.81	\$352.40	\$352.40	\$313.81	\$313.81
51-100 Pulls					
0-150 Feet	\$213.15	\$239.89	\$239.89	\$213.15	\$213.15
151-300 Feet	\$273.29	\$307.29	\$307.29	\$273.29	\$273.29
101-200 Pulls					
0-150 Feet	\$196.09	\$221.75	\$221.75	\$196.09	\$196.09
151-300 Feet	\$261.89	\$295.09	\$295.09	\$261.89	\$261.89
Over 200 Pulls					
0-150 Feet	\$200.79	\$226.82	\$226.82	\$200.79	\$200.79
151-300 Feet	\$262.60	\$295.74	\$295.74	\$262.60	\$262.60
Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$544.30	\$594.00	\$594.00	\$544.30	\$544.30
151-300 Feet	\$760.77	\$827.66	\$827.66	\$760.77	\$760.77
11-50 Pulls					
0-150 Feet	\$299.70	\$331.04	\$331.04	\$299.70	\$299.70
151-300 Feet	\$402.51	\$441.76	\$441.76	\$402.51	\$402.51
51-100 Pulls					
0-150 Feet	\$271.94	\$299.34	\$299.34	\$271.94	\$271.94
151-300 Feet	\$359.99	\$394.64	\$394.64	\$359.99	\$359.99
101-200 Pulls					
0-150 Feet	\$253.46	\$279.78	\$279.78	\$253.46	\$253.46
151-300 Feet	\$348.58	\$382.43	\$382.43	\$348.58	\$348.58
Over 200 Pulls					
0-150 Feet	\$258.33	\$285.01	\$285.01	\$258.33	\$258.33
151-300 Feet	\$349.67	\$383.46	\$383.46	\$349.67	\$349.67
Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode					

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0-10 Pulls						
0-150 Feet	\$554.84	\$600.43	\$600.43	\$554.84	\$554.84	
151-300 Feet	\$675.15	\$734.66	\$734.66	\$675.15	\$675.15	
300+ Feet	\$689.38	\$750.53	\$750.53	\$689.38	\$689.38	
11-50 Pulls						
0-150 Feet	\$282.33	\$311.51	\$311.51	\$282.33	\$282.33	
151-300 Feet	\$331.26	\$365.08	\$365.08	\$331.26	\$331.26	
300+ Feet	\$401.43	\$442.89	\$442.89	\$401.43	\$401.43	
51-100 Pulls						
0-150 Feet	\$259.99	\$285.40	\$285.40	\$259.99	\$259.99	
151-300 Feet	\$295.84	\$325.23	\$325.23	\$295.84	\$295.84	
300+ Feet	\$381.41	\$419.54	\$419.54	\$381.41	\$381.41	
101-200 Pulls						
0-150 Feet	\$242.73	\$267.30	\$267.30	\$242.73	\$242.73	
151-300 Feet	\$276.02	\$304.03	\$304.03	\$276.02	\$276.02	
300+ Feet	\$364.91	\$402.09	\$402.09	\$364.91	\$364.91	
Over 200 Pulls						
0-150 Feet	\$242.56	\$266.97	\$266.97	\$242.56	\$242.56	
151-300 Feet	\$276.99	\$304.85	\$304.85	\$276.99	\$276.99	
300+ Feet	\$366.43	\$403.63	\$403.63	\$366.43	\$366.43	
Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode OM4						
0-10 Pulls						
0-150 Feet	\$614.66	\$660.26	\$660.26	\$614.66	\$614.66	
151-300 Feet	\$789.62	\$849.13	\$849.13	\$789.62	\$789.62	
300+ Feet	\$858.49	\$919.64	\$919.64	\$858.49	\$858.49	
11-50 Pulls						
0-150 Feet	\$323.65	\$352.84	\$352.84	\$323.65	\$323.65	
151-300 Feet	\$400.03	\$433.85	\$433.85	\$400.03	\$400.03	
300+ Feet	\$543.26	\$584.72	\$584.72	\$543.26	\$543.26	
51-100 Pulls						
0-150 Feet	\$301.34	\$326.75	\$326.75	\$301.34	\$301.34	
151-300 Feet	\$362.77	\$392.16	\$392.16	\$362.77	\$362.77	
300+ Feet	\$525.05	\$563.18	\$563.18	\$525.05	\$525.05	
101-200 Pulls						
0-150 Feet	\$282.26	\$306.83	\$306.83	\$282.26	\$282.26	
151-300 Feet	\$342.95	\$370.96	\$370.96	\$342.95	\$342.95	
300+ Feet	\$506.72	\$543.90	\$543.90	\$506.72	\$506.72	
Over 200 Pulls						
0-150 Feet	\$282.46	\$306.87	\$306.87	\$282.46	\$282.46	
151-300 Feet	\$344.29	\$372.15	\$372.15	\$344.29	\$344.29	
300+ Feet	\$508.24	\$545.44	\$545.44	\$508.24	\$508.24	
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode OM3						
0-10 Pulls						
0-150 Feet	\$599.67	\$645.26	\$645.26	\$599.67	\$599.67	
151-300 Feet	\$759.64	\$819.15	\$819.15	\$759.64	\$759.64	
300+ Feet	\$813.76	\$874.93	\$874.93	\$813.76	\$813.76	
11-50 Pulls						
0-150 Feet	\$313.70	\$342.88	\$342.88	\$313.70	\$313.70	
151-300 Feet	\$382.58	\$416.40	\$416.40	\$382.58	\$382.58	
300+ Feet	\$505.90	\$547.36	\$547.36	\$505.90	\$505.90	
51-100 Pulls						
0-150 Feet	\$291.38	\$316.79	\$316.79	\$291.38	\$291.38	
151-300 Feet	\$345.82	\$375.22	\$375.22	\$345.82	\$345.82	
300+ Feet	\$487.19	\$525.32	\$525.32	\$487.19	\$487.19	

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101-200 Pulls					
0-150 Feet	\$272.80	\$297.37	\$297.37	\$272.80	\$272.80
151-300 Feet	\$326.01	\$354.02	\$354.02	\$326.01	\$326.01
300+ Feet	\$469.37	\$506.54	\$506.54	\$469.37	\$469.37
Over 200 Pulls					
0-150 Feet	\$272.90	\$297.31	\$297.31	\$272.90	\$272.90
151-300 Feet	\$327.25	\$355.11	\$355.11	\$327.25	\$327.25
300+ Feet	\$470.89	\$508.08	\$508.08	\$470.89	\$470.89
Cabling Services (price per pull)					
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$425.70	\$466.39	\$466.39	\$425.70	\$425.70
151-300 Feet	\$644.59	\$702.47	\$702.47	\$644.59	\$644.59
11-50 Pulls					
0-150 Feet	\$222.44	\$247.72	\$247.72	\$222.44	\$222.44
151-300 Feet	\$331.27	\$365.01	\$365.01	\$331.27	\$331.27
51-100 Pulls					
0-150 Feet	\$202.08	\$224.10	\$224.10	\$202.08	\$202.08
151-300 Feet	\$291.29	\$320.56	\$320.56	\$291.29	\$291.29
101-200 Pulls					
0-150 Feet	\$184.70	\$205.86	\$205.86	\$184.70	\$184.70
151-300 Feet	\$281.63	\$310.32	\$310.32	\$281.63	\$281.63
Over 200 Pulls					
0-150 Feet	\$190.60	\$212.17	\$212.17	\$190.60	\$190.60
151-300 Feet	\$283.20	\$311.87	\$311.87	\$283.20	\$283.20

CABLING SERVICES

Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cabling Technician - Comm Tech 1 (Standard hourly rate)	Standard					
		41.61	44.61	57.61	61.61	44.61
Cabling Technician - Comm Tech 1 (Nights, weekend, holiday rate)	Non-standard					
		62.42	66.92	86.42	92.42	66.92
Cabling Technician - Comm Tech 2 (Standard hourly rate)	Standard					
		48.51	51.51	64.51	68.51	51.51
Cabling Technician - Comm Tech 2 (Nights, weekend, holiday rate)	Non-standard					
		72.77	77.27	96.77	102.77	77.27
Lead Technician - Comm Tech (Standard hourly rate)	Standard					
		54.93	57.93	70.93	70.93	57.93
Lead Technician - Comm Tech (Nights, weekend, holiday rate)	Non-standard					
		82.39	86.89	106.39	106.39	86.89
Superintendent (Standard hourly rate)	Standard					
		66.54	69.54	82.54	82.54	69.54
Superintendent (Nights, weekend, holiday rate)	Non-standard					
		99.81	104.31	123.81	123.81	104.31
Security Technician 2 - SEC Tech (Standard hourly rate)	Standard					
		49.41	52.41	64.51	64.51	52.41
Security Technician 2 - SEC Tech (Nights, weekend, holiday rate)	Non-standard					
		74.12	78.62	96.77	96.77	78.62
Lead Security Technician - SEC Tech (Standard hourly rate)	Standard					
		58.98	61.98	74.98	74.98	61.98
Lead Security Technician - SEC Tech (Nights, weekend, holiday rate)	Non-standard					
		88.46	92.96	112.46	112.46	92.96
Lead AV Technician - Audio Visual (Standard hourly rate)	Standard					
		64.53	67.53	80.53	80.53	67.53
Lead AV Technician - Audio Visual Tech (Nights, weekend, holiday rate)	Non-standard					
		96.87	101.29	120.79	120.79	101.29
Cabling Project Manager (Standard hourly rate)	Standard					
		86.25	89.25	102.25	102.25	89.25
Cabling Project Manager (Nights, weekend, holiday rate)	Non-standard					
		129.38	133.88	153.38	153.38	133.88

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Wire management							
Equipment Racks	Panduit	2 Post Rack, 19", 7', 45U	R2P	R	\$359.34	27.00%	\$264.29
Equipment Racks	CPI	Rack Installation Kit	40604-003	R	\$16.69	25.00%	\$12.61
Ladder Runway / Closet Buildout	CPI	Universal Cable Runway, 12", Black, 10'	10250-712	R	\$175.03	25.00%	\$132.26
Ladder Runway / Closet Buildout	CPI	Wall Angle Support - 12", Black	11421-712	R	\$40.22	25.00%	\$30.39
Ladder Runway / Closet Buildout	CPI	Triangular Support Bracket, 4-12"	11746-712	R	\$68.92	25.00%	\$52.08
Ladder Runway / Closet Buildout	CPI	Rack Mounting Plate, 9-12", Black	10595-712	R	\$55.28	25.00%	\$41.77
Ladder Runway / Closet Buildout	CPI	Cable Runway Radius Drop, 12", Black	12100-712	R	\$52.96	25.00%	\$40.02
Ladder Runway / Closet Buildout	CPI	Butt Splice, Black	11301-701	R	\$15.67	25.00%	\$11.84
Ladder Runway / Closet Buildout	CPI	Junction Splice, Black	11302-701	R	\$16.37	25.00%	\$12.37
Ladder Runway / Closet Buildout	CPI	Rack Elevation Kit, 4-6"	10506-706	R	\$63.04	25.00%	\$47.63
Basket Tray / Horizontal	Cablofil	Basket Tray 10 ft. L x 18 in. W x 4 in. D	CF105/450EZ	R	\$210.88	10.00%	\$191.22
Basket Tray / Horizontal	Cablofil	Fast Splice (Package of 50)	EDRNEZ	R	\$195.53	10.00%	\$177.30
Basket Tray / Horizontal	Cablofil	2-Piece Splice Washer Kit (Package of 50)	SWKEZ	R	\$123.49	10.00%	\$111.97
Basket Tray / Horizontal	Cablofil	Square Washer Clamp (Package of 25)	CE40EZ	R	\$32.92	10.00%	\$29.85
Basket Tray / Horizontal	Cablofil	FAS Profile Support Bracket - 16"	FASP400GC	R	\$30.37	10.00%	\$27.54
Basket Tray / Horizontal	Cablofil	FASTRUT Connector (Package of 50)	FS 41DC	R	\$82.61	10.00%	\$74.91
Basket Tray / Horizontal	Cablofil	EZBC Beam Clamp	EZBC1/2EZ	R	\$14.71	10.00%	\$13.34
Horizontal Wire Management	Panduit	Single Sided Horizontal Manager - 1RU	WMPFSE	R	\$78.00	27.00%	\$57.37
Horizontal Wire Management	Panduit	Single Sided Horizontal Manager - 2RU	NCMH2	R	\$165.56	27.00%	\$121.77
Vertical Wire Management	Panduit	6" Double Sided Manager	PR2VD06	R	\$1,873.06	27.00%	\$1,377.59
Category Cabling							
Category 6 Per Foot	General	Category 6 Cable, CMP, U/UTP, Blue	7131800	R	\$0.49	31.00%	\$0.34
Category 6 Per 1000 Foot	Panduit	Category 6 Cable, CMP, U/UTP, Blue	PUP6004BU-W	R	\$1,156.10	35.00%	\$757.10
Category 6A Per 1000 Foot	General	Category 6A Cable, CMP, U/UTP, Blue	7141819	R	\$930.00	31.00%	\$646.51
Category 6A Per 1000 Foot	Panduit	Category 6A Cable, CMP, U/UTP, Blue	PUP6AV04BU-G	R	\$1,516.64	35.00%	\$993.21
Patch Panels							
24 Port Cat 6	Panduit	24 Port Modular Patch Panels	CPP24WBLY	R	\$64.42	32.00%	\$44.13
48 port Cat 6	Panduit	48 Port Modular Patch Panels	CPP48WBLY	R	\$118.98	32.00%	\$81.51
24 Port Cat 6	Panduit	24 Port Modular Patch Panels	NKFP24Y	R	\$50.28	28.00%	\$36.47
48 port Cat 6	Panduit	48 Port Modular Patch Panels	NKFP48Y	R	\$92.81	28.00%	\$67.32
Wall/Face Plates and Surface Mounts							
Single	Panduit	1 Port Faceplate White - Station	CFPE1WHY	R	\$4.32	29.00%	\$3.09
Dual	Panduit	2 Port Faceplate White - Station	CFPE2WHY	R	\$4.32	29.00%	\$3.09
Quad	Panduit	4 Port Faceplate White - Station	CFPE4WHY	R	\$4.32	29.00%	\$3.09
Six Port	Panduit	6 Port Faceplate White - Station	CFPE6WHY	R	\$4.32	29.00%	\$3.09
2 Port Surface Mount Box	Panduit	2 Port Surface Mount Box	CBX2IW	R	\$9.08	29.00%	\$6.50
Face Plate Blanks 10 PK	Panduit	Face Plate Blanks 10 PK	CMBWH-X	R	\$0.48	29.00%	\$0.34
Wall Phone Plate	Panduit	Stainless Steel Wall Phone Plates 1-Port	KWP6PY	R	\$35.70	29.00%	\$25.54
Low Voltage Mounting Plate 1 Gang (Per 100 qty)	Caddy	Low Voltage Mounting Plate 1 Gang	MPLS	R	\$329.29	0.00%	\$331.76
UTP Connectors							
Category 6	Panduit	Category 6 Modular Jack - Blue	CJ688TGBU	R	\$17.54	31.00%	\$12.19
Category 6	Panduit	Category 6 Modular Jack - Blue	NK6TMBU	R	\$9.49	25.00%	\$7.17
Category 6A	Panduit	Category 6A Modular Jack - Blue	CJ6X88TGBU	R	\$24.82	31.00%	\$17.25
Category 6A	Panduit	Category 6A Modular Jack - Blue	NK6X88MBU	R	\$17.14	25.00%	\$12.95

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
UTP Patch Cords							
Category 6 - 3'	Panduit	Category 6 Copper Patch Cord - 3' Blue	NK6PC3BUY	R	\$10.04	25.00%	\$7.59
Category 6 - 5'	Panduit	Category 6 Copper Patch Cord - 5' Blue	NK6PC5BUY	R	\$11.40	25.00%	\$8.61
Category 6 - 7'	Panduit	Category 6 Copper Patch Cord - 7' Blue	NK6PC7BUY	R	\$12.88	25.00%	\$9.73
Category 6 - 10'	Panduit	Category 6 Copper Patch Cord - 10' Blue	NK6PC10BUY	R	\$14.69	25.00%	\$11.10
Category 6A - 3'	Panduit	Category 6A Copper Patch Cord - 3' Blue	NK6APC3BU	R	\$14.87	25.00%	\$11.24
Category 6A - 5'	Panduit	Category 6A Copper Patch Cord - 5' Blue	NK6APC5BU	R	\$17.27	25.00%	\$13.05
Category 6A - 7'	Panduit	Category 6A Copper Patch Cord - 7' Blue	NK6APC7BU	R	\$19.65	25.00%	\$14.85
Category 6A - 10'	Panduit	Category 6A Copper Patch Cord - 10' Blue	NK6APC10BU	R	\$23.20	25.00%	\$17.53
Fiber Cable And Associated Hardware							
02-Strand Single-mode Per Foot	COMMSCOPE	02-Fiber Plenum OS2	P-002-OD-8W-FSUBK		\$0.70	22%	\$0.55
02-Strand Multimode Per Foot	COMMSCOPE	02-Fiber Plenum OM3	P-002-OD-5L-FSUBK		\$0.95	16%	\$0.80
02-Strand Multimode Per Foot	COMMSCOPE	02-Fiber Plenum OM4	P-002-OD-5K-FSUBK		\$1.22	23%	\$0.95
06-Strand Multimode Per 100 Foot	COMMSCOPE	06-Fiber I/O Plenum, Armored - OM4	P-006-OD-5K-FSUBK	R	\$230.55	30.00%	\$162.60
12-Strand Single-mode Per 100 Foot	COMMSCOPE	12-Fiber I/O Plenum, Armored - OS2 SM	P-012-OZ-8W-FSUBK	R	\$552.00	30.00%	\$389.30
24-Strand Single-mode Per 1000 Foot	COMMSCOPE	24-Fiber I/O Plenum, Armored - OS2 SM	P-024-OZ-5K-FSUBK	R	\$1,145.20	30.00%	\$807.65
4RU Fiber Optic Enclosure	COMMSCOPE	4RU Fiber Optic Enclosure	760231464	R	\$808.50	27.00%	\$594.63
2RU Fiber Optic Enclosure	COMMSCOPE	2RU Fiber Optic Enclosure	760231456	R	\$548.62	27.00%	\$403.50
1RU Fiber Optic Enclosure	COMMSCOPE	1RU Fiber Optic Enclosure	760231449	R	\$404.26	27.00%	\$297.32
Wall Mount Building Enclosure, 1P, Black	COMMSCOPE	Wall Mount Building Enclosure, 1P, Black	760172288	R	\$120.96	27.00%	\$88.96
Wall Mount Building Enclosure, 2P, Black	COMMSCOPE	Wall Mount Building Enclosure, 2P, Black	760147496	R	\$168.00	27.00%	\$123.56
12 Fiber, MM SC Adapter Panel	COMMSCOPE	12 Fiber, MM SC Adapter Panel	760066076	R	\$97.20	27.00%	\$71.49
12 Fiber, SM SC Adapter Panel	COMMSCOPE	12 Fiber, SM SC Adapter Panel	760135087	R	\$97.20	27.00%	\$71.49
Quick Fuse Connector - MM	COMMSCOPE	FO Connector, LC, OM4, MM - Single	760117887	R	\$19.82	27.00%	\$14.58
Quick Fuse Connector - SM	COMMSCOPE	FO Connector, SC, OS2, SM - Single	760117952	R	\$18.09	27.00%	\$13.30
Fiber Optic Patch Cords							
Fiber Optic Patch Cord - MM 2M	COMMSCOPE	FO Patch Cord, OM4, LC/LC Duplex 2M	FEXLCLC2MXF006	R	\$50.80	27.00%	\$37.36
Fiber Optic Patch Cord - MM 2M	COMMSCOPE	FO Patch Cord, OM4, SC/SC Duplex 2M	FEXSCSC42	R	\$51.25	27.00%	\$37.69
Fiber Optic Patch Cord - MM 2M	COMMSCOPE	FO Patch Cord, OM4, ST/SC Duplex 2M	FDXSCSC42-MXF005	R	\$49.66	27.00%	\$36.52
Fiber Optic Patch Cord - SM 2M	COMMSCOPE	FO Patch Cord, OS2, LC/LC Duplex 2M	FDWLCLC42	R	\$48.63	27.00%	\$35.77
Fiber Optic Patch Cord - SM 2M	COMMSCOPE	FO Patch Cord, OS2, SC/SC Duplex 2M	FDWSCSC42	R	\$48.63	27.00%	\$35.77
Coaxial Cable							
RG6 Coaxial Cable Per 1000 Foot	COMMSCOPE	RG6 Coaxial Cable	2227V WHRL RG6	R	\$885.90	25.00%	\$669.41
F-Type Connectors, Hex Crimp, Compression Per 25qty / pack	Belden	F-Type Connectors, Hex Crimp, Compression	FSNS59BNCU-25	R	\$117.38	20.00%	\$94.61
F-Connector Coupler Insert	COMMSCOPE	F-Connector Coupler Insert	1499855-2	R	\$3.90	25.00%	\$2.95
1" Wall Mount J Hook Per 100 qty /box	ERICO	1" Wall Mount J Hook	CAT16HP	R	\$381.83	4.00%	\$369.31
2" Wall Mount J Hook Per 100 qty /box	ERICO	2" Wall Mount J Hook	CAT32	R	\$577.84	4.00%	\$558.89
2" J-HOOK WITH HAMMER-ON Per 100 qty /box	B-Line	2" J-HOOK WITH HAMMER-ON	BCH32-U-2-4	R	\$1,274.16	9.00%	\$1,168.18
Caddy Cat HP 1 5/16" J-Hook To 1/4" Threaded Rod Per 50 qty/box	ERICO Caddy	Caddy Cat HP 1 5/16" J-Hook To 1/4" Threaded Rod (Singles)	CAT21HP4Z34	R	\$673.76	4.00%	\$651.66
J-Hook, 1" w/ Batwing Per 50 qty/box	Erico	J-Hook, 1" w/ Batwing	CAT16HP4Z34	R	\$475.44	4.00%	\$459.85

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Caddy Cat HP 2" J-Hook To Thru 1/4" and 1/8" Thru 3/8" Flange Per 50 qty/box	ERICO Caddy	Caddy Cat HP 2" J-Hook To Thru 1/4" and 1/8" Thru 3/8" Flange (Singles)	CAT32HP4Z34	R	\$762.74	4.00%	\$737.72
Cartridge 6.8/11 M .27 cal yellow	Hilti	Cartridge 6.8/11 M .27 cal yellow	50352	R	\$47.82	2.00%	\$47.22
Beam Clamp, 1/4" Per 100 qty / box	Erico	Beam Clamp, 1/4"	BC200	R	\$659.03	4.00%	\$637.41
Heavy Duty Reversible Beam Clamp, Rod Size 1/4" Per 100 qty / box	Erico	Heavy Duty Reversible Beam Clamp, Rod Size 1/4"	BC260025EG	R	\$718.36	4.00%	\$694.80
Firestop Sleeve, 1"	STI	Firestop Sleeve, 1"	FS100	R	\$29.86	3.00%	\$29.18
Firestop Sleeve, 2"	STI	Firestop Sleeve, 2"	FS200	R	\$39.38	3.00%	\$38.49
2" EZ Path Assembly	STI	2" EZ Path Assembly	EZD22	R	\$78.16	3.00%	\$76.38
4" EZ Path Assembly	STI	4" EZ Path Assembly	EZDP44S2	R	\$322.28	3.00%	\$314.96
Firestop Putty	STI	Firestop Putty	SSP100	R	\$32.79	3.00%	\$32.04
2" Speed Sleeve	Hilti	2" Speed Sleeve	CP 653-2	R	\$370.65	2.00%	\$365.96
4" Speed Sleeve	Hilti	4" Speed Sleeve	2097883	R	\$491.13	2.00%	\$484.92
2 Post Rack, 19", 7', 45U	CPI	2 Post Rack, 19", 7', 45U	55053-703	R	\$262.67	25.00%	\$198.48
6" Vertical Wire Manager, 45U, Double Sided	CPI	6" Vertical Wire Manager, 45U, Double Sided	13912-703	R	\$412.78	25.00%	\$311.91
4 Post Rack, 19", 7', 45U, Adj QuadraRack	CPI	4 Post Rack, 19", 7', 45U, Adj QuadraRack	15216-703	R	\$976.96	25.00%	\$738.22
4 Post Rack, 19", 7', 45U, QuadraRack	CPI	4 Post Rack, 19", 7', 45U, QuadraRack	15053-703	R	\$1,321.82	25.00%	\$998.80
10" Vertical Wire Manager, 45U, Double Sided	CPI	10" Vertical Wire Manager, 45U, Double Sided	13914-703	R	\$696.24	25.00%	\$526.10
12" Vertical Wire Manager, 45U, Double Sided	CPI	12" Vertical Wire Manager, 45U, Double Sided	13915-703	R	\$820.59	25.00%	\$620.06
6" Vertical Wire Manager, 45U, Double Sided	CPI	6" Vertical Wire Manager, 45U, Double Sided	32620-703	R	\$1,478.93	25.00%	\$1,117.52
8" Vertical Wire Manager, 45U, Double Sided	CPI	8" Vertical Wire Manager, 45U, Double Sided	32621-703	R	\$1,563.46	25.00%	\$1,181.39
10" Vertical Wire Manager, 45U, Double Sided	CPI	10" Vertical Wire Manager, 45U, Double Sided	32622-703	R	\$1,698.98	25.00%	\$1,283.79
12" Vertical Wire Manager, 45U, Double Sided	CPI	12" Vertical Wire Manager, 45U, Double Sided	32623-703	R	\$1,813.17	25.00%	\$1,370.08
6" Vertical Wire Manager, 45U, Double Sided	CPI	6" Vertical Wire Manager, 45U, Double Sided	35521-703	R	\$1,370.85	25.00%	\$1,035.85
8" Vertical Wire Manager, 45U, Double Sided	CPI	8" Vertical Wire Manager, 45U, Double Sided	35522-703	R	\$1,449.18	25.00%	\$1,095.04
10" Vertical Wire Manager, 45U, Double Sided	CPI	10" Vertical Wire Manager, 45U, Double Sided	35523-703	R	\$1,553.58	25.00%	\$1,173.92
12" Vertical Wire Manager, 45U, Double Sided	CPI	12" Vertical Wire Manager, 45U, Double Sided	35524-703	R	\$1,658.08	25.00%	\$1,252.89
Universal Cable Runway, 15", Black, 10'	CPI	Universal Cable Runway, 15", Black, 10'	10250-715	R	\$193.29	25.00%	\$146.05
Universal Cable Runway, 24", Black, 10'	CPI	Universal Cable Runway, 24", Black, 10'	10250-724	R	\$236.98	25.00%	\$179.07
Universal E-Bend, 12", Black	CPI	Universal E-Bend, 12", Black	10822-712	R	\$202.54	25.00%	\$153.04
Universal E-Bend, 18", Black	CPI	Universal E-Bend, 18", Black	10822-718	R	\$210.72	25.00%	\$159.23
Wall Angle Support - 15", Black	CPI	Wall Angle Support - 15", Black	11421-715	R	\$42.96	25.00%	\$32.46
Wall Angle Support - 18", Black	CPI	Wall Angle Support - 18", Black	11421-718	R	\$46.00	25.00%	\$34.76
Triangular Support Bracket, 15-24", Black	CPI	Triangular Support Bracket, 15-24", Black	11746-724	R	\$81.04	25.00%	\$61.24
Cable Runway Radius Drop, 18", Black	CPI	Cable Runway Radius Drop, 18", Black	12100-718	R	\$58.28	25.00%	\$44.04
Rack Mounting Plate, 15-18", Black	CPI	Rack Mounting Plate, 15-18", Black	10595-718	R	\$57.95	25.00%	\$43.79

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Universal Cable Runway, 18", Black, 10'	CPI	Universal Cable Runway, 18", Black, 10'	10250-718	R	\$200.19	25.00%	\$151.27
Wall Angle Support - 18", Black	CPI	Wall Angle Support - 18", Black	11421-718	R	\$46.00	25.00%	\$34.76
Triangular Support Bracket, 9-18"	CPI	Triangular Support Bracket, 9-18"	11746-718	R	\$74.72	25.00%	\$56.46
Rack Mounting Plate, 15-18", Black	CPI	Rack Mounting Plate, 15-18", Black	10595-718	R	\$57.95	25.00%	\$43.79
Cable Runway Radius Drop, 18"	CPI	Cable Runway Radius Drop, 18"	12100-718	R	\$58.28	25.00%	\$44.04
TMGB Ground Bar, 20", KIT	CPI	TMGB Ground Bar, 20", KIT	40153-020	R	\$471.53	25.00%	\$356.30
TGB Busbar - 4"x10"	CPI	TGB Busbar - 4"x10"	10622-010	R	\$195.81	25.00%	\$147.96
TMGB Busbar - 4"x20"	CPI	TMGB Busbar - 4"x20"	10622-020	R	\$282.71	25.00%	\$213.62
Grounding Cable #6 Green Per Foot	Southwire	THHN-6-STR-GRN-CUT REEL	#6 AWG CU Type W	R	\$9.10	20.00%	\$7.33
Grounding Compression Lug	Burndy	Compression Lug, #6 AWG, 5/8"	YA6C2TC14	R	\$8.71	50.00%	\$4.39
Horizontal Rack Bus Bar For 19" Racks	Panduit	Horizontal Rack Bus Bar For 19" Racks	RGS134-1Y	R	\$149.63	15.00%	\$128.14
BEP 50PR Indoor 110 IN / 110 OUT	Circa	BEP 50PR Indoor 110 IN / 110 OUT	1880ECA1-50	R	\$405.00	20.00%	\$326.43
5 Pin Solid State Protector	Circa	5 Pin Solid State Protector	3B1S-300	R	\$5.06	20.00%	\$4.08
3"-3 Cell Fabric Innerduct	MaxCell	3"-3 Cell Fabric Innerduct	COMMAXCELLE33	R	\$3.85	20.00%	\$3.10
Fabric Innerduct, 1.25", Edge Detectable	MaxCell	Fabric Innerduct, 1.25", Edge Detectable	MXED32121GR1000	R	\$1.50	20.00%	\$1.21
Fabric Innerduct, 4", 3-Cell, Outdoor	MaxCell	Fabric Innerduct, 4", 3-Cell, Outdoor	MXE86383GR2650	R	\$4.80	20.00%	\$3.87
Panduit 5e Plenum	Panduit	Panduit 5e Plenum	PUP5C04BU-U	R	\$0.49	28.00%	\$0.36
Panduit 5e Riser	Panduit	Panduit 5e Riser	PUR5C04BU-U	R	\$0.26	28.00%	\$0.19
Panduit 5e modular jack	Panduit	Panduit 5e modular jack	CJ688TGBU	R	\$17.54	25.00%	\$13.25
5e Patch Cord - 10'	Panduit	5e Patch Cord - 10'	NK5EPC10BUY	R	\$8.89	25.00%	\$6.72
5e Patch Cord - 7'	Panduit	5e Patch Cord - 7'	NK5EPC7BUY	R	\$7.57	25.00%	\$5.72
5e Patch Cord - 5'	Panduit	5e Patch Cord - 5'	NK5EPC5BUY	R	\$6.85	25.00%	\$5.18
5e Patch Cord - 3'	Panduit	5e Patch Cord - 3'	NK5EPC3BUY	R	\$6.11	25.00%	\$4.62
24-Strand, Plenum, Single-mode Per 100ft	Commscope	24-Strand, Plenum Rated, TeraSPEED 8.3/125 µm single-mode	760018630	R	\$227.70	27.00%	\$167.47
12-Strand, Multimode - OSP Per 100ft	Commscope	12-Strand, LazrSPEED 550 50 µm Multimode - OSP	760054288	R	\$299.82	27.00%	\$220.51
24-Strand, LazrSPEED 550 50 µm Multimode - OSP Per 100ft	Commscope	24-Strand, LazrSPEED 550 50 µm Multimode - OSP	760054296	R	\$458.43	27.00%	\$337.16
48-Strand, LazrSPEED 550 50 µm Multimode - OSP Per 100ft	Commscope	48-Strand, LazrSPEED 550 50 µm Multimode - OSP	760054312	R	\$785.26	27.00%	\$577.54
72-Strand, LazrSPEED 550 50 µm Multimode - OSP Per 1000ft	Commscope	72-Strand, LazrSPEED 550 50 µm Multimode - OSP	760054338	R	\$1,176.06	27.00%	\$864.96
12-Strand Fiber Optic Cable, Single-mode, OSP Per 100 ft	Commscope	12-Strand Fiber Optic Cable, Single-mode, OSP, Loose Tube	760053843	R	\$76.13	27.00%	\$55.99
24-Strand Fiber Optic Cable, Single-mode, OSP Per 100 ft	Commscope	24-Strand Fiber Optic Cable, Single-mode, OSP, Loose Tube	760053850	R	\$101.08	27.00%	\$74.34
48-Strand Fiber Optic Cable, Single-mode, OSP Per 100 ft	Commscope	48-Strand Fiber Optic Cable, Single-mode, OSP, Loose Tube	760053876	R	\$140.92	27.00%	\$103.64
72-Strand Fiber Optic Cable, Single-mode, OSP Per 100 ft	Commscope	72-Strand Fiber Optic Cable, Single-mode, OSP, Loose Tube	760053892	R	\$176.73	27.00%	\$129.98
FOSC 450 B6 Fiber Optic Splice Closure	Commscope	FOSC 450 B6 Fiber Optic Splice Closure	186070-000	R	\$316.43	27.00%	\$232.73
FOSC Splice Tray	Commscope	FOSC Splice tray kit, B size, with two SM6 splice modules	FOSC-ACC-B-TRAY-12-KIT	R	\$20.17	27.00%	\$14.83
Splicing Cassette12LC - OM4 Multimode	Commscope	Splicing Cassette12LC LazrSPEED, 900µm - OM4 Multimode	760221739	R	\$432.00	27.00%	\$317.73

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Splicing Cassette24LC OM4 Multimode	Commscope	Splicing Cassette24LC LazrSPEED, 900µm - OM4 Multimode	760221697	R	\$712.00	27.00%	\$523.66
TeraSPEED Splicing Cassette, 12LC, Single-mode	Commscope	TeraSPEED Splicing Cassette, 12LC, 900µm - Single-mode	760221747	R	\$480.00	27.00%	\$353.03
TeraSPEED Splicing Cassette, 24LC,Single-mode	Commscope	TeraSPEED Splicing Cassette, 24LC, 900µm - Single-mode	760221705	R	\$712.00	27.00%	\$523.66
12 Fiber, MM LC Adapter Panel	Commscope	12 Fiber, MM LC Adapter Panel	760149344	R	\$71.28	27.00%	\$52.42
24 Fiber, MM LC Adapter Panel	Commscope	24 Fiber, MM LC Adapter Panel	760148171	R	\$151.20	27.00%	\$111.20
12 Fiber, SM LC Adapter Panel	Commscope	12 Fiber, SM LC Adapter Panel	760149351	R	\$97.20	27.00%	\$71.49
24 Fiber, SM LC Adapter Panel	Commscope	24 Fiber, SM LC Adapter Panel	760148361	R	\$194.40	27.00%	\$142.98
12 Fiber, SM LC/APC Adapter Panel	CommScope	12 Fiber, SM LC/APC Adapter Panel	760147637	R	\$66.96	27.00%	\$49.25
Indoor/Outdoor Category 6A U/UTP Cable, Plenum	Commscope	Indoor/Outdoor Category 6A U/UTP Cable, Plenum	874036404/10	R	\$1.90	27.00%	\$1.40
Cat-6A UTP Cable, Riser, Blue, 1091B X10D	Commscope	Cat-6A UTP Cable, Riser, Blue, 1091B X10D	760107094	R	\$0.72	27.00%	\$0.53
Cat-6A FTP Cable, Plenum, Blue, 2291B X10D	Commscope	Cat-6A FTP Cable, Plenum, Blue, 2291B X10D	760122630	R	\$1.67	27.00%	\$1.23
Cat-6A FTP Cable, Riser, Blue, 1291B X10D	Commscope	Cat-6A FTP Cable, Riser, Blue, 1291B X10D	760081364	R	\$0.82	27.00%	\$0.60
6A 24P Patch Panel, UTP, Flat, 1U	Commscope	6A 24P Patch Panel, UTP, Flat, 1U	760152587	R	\$678.28	27.00%	\$498.86
6A 48P Patch Panel, UTP, Flat, 2U	Commscope	6A 48P Patch Panel, UTP, Flat, 2U	760152595	R	\$1,356.58	27.00%	\$997.73
6A 24P Patch Panel, UTP, Angled, 1U	Commscope	6A 24P Patch Panel, UTP, Angled, 1U	760151324	R	\$712.17	27.00%	\$523.78
6A 48P Patch Panel, UTP, Angled, 2U	Commscope	6A 48P Patch Panel, UTP, Angled, 2U	760151779	R	\$1,424.34	27.00%	\$1,047.57
Category 6 OSP	Commscope	Category 6 OSP	760008888	R	\$0.61	27.00%	\$0.45
Indoor/Outdoor Category 6 U/UTP Cable, Plenum	CommScope	Indoor/Outdoor Category 6 U/UTP Cable, Plenum	874049304/10	R	\$1.59	27.00%	\$1.17
Category 6 24P Patch Panel, UTP, Flat, 1U	Commscope	Category 6 24P Patch Panel, UTP, Flat, 1U	760206797	R	\$578.79	27.00%	\$425.69
Category 6 48P Patch Panel, UTP, Flat, 2U	Commscope	Category 6 48P Patch Panel, UTP, Flat, 2U	760206805	R	\$1,157.59	27.00%	\$851.38
Category 6 24P Patch Panel, UTP, 1U - Angled	Commscope	Category 6 24P Patch Panel, UTP, 1U - Angled	760206813	R	\$606.86	27.00%	\$446.33
Category 6 48P Patch Panel, UTP, 2U - Angled	Commscope	Category 6 48P Patch Panel, UTP, 2U - Angled	760206821	R	\$1,213.95	27.00%	\$892.83
Category 6 Cable CMP Blue - Data Cabling - Horizontal	UNIPRISE	Category 6 Cable CMP Blue - Data Cabling - Horizontal	CS34P BLU	R	\$1.37	30.00%	\$0.97
48 Port, Category 6 Patch Panel - Horizontal Cabling	UNIPRISE	48 Port, Category 6 Patch Panel - Horizontal Cabling	CPP-UDDM-M-2U-48	R	\$143.26	30.00%	\$101.03
24 Port, Category 6 Patch Panel - Horizontal Cabling	UNIPRISE	24 Port, Category 6 Patch Panel - Horizontal Cabling	CPP-UDDM-M-1U-24	R	\$89.69	30.00%	\$63.25
Category 6 Modular Jack - Blue (Data)	UNIPRISE	Category 6 Modular Jack - Blue (Data)	UNJ600-BL	R	\$12.96	30.00%	\$9.14
6-Strand MM OM4 Plenum Indoor/Outdoor, FOC	Corning	6-Strand MM OM4 Plenum Indoor/Outdoor, Tight Buffered FOC	006TSP-4190D20	R	\$3.85	20.00%	\$3.10
12-Strand MM OM4 Plenum Indoor/Outdoor,FOC Per 1000ft	Corning	12-Strand MM OM4 Plenum Indoor/Outdoor, Tight Buffered FOC	012TSP-T4190D20	R	\$6,334.74	20.00%	\$5,105.80

DIR-CPO-4813 Appendix C Pricing Index
IES Communications, LLC

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
24-Strand Tight-Buffered Cable, Plenum, 50 MM (OM4) Per 1000ft	Corning	24-Strand Tight-Buffered Cable, Plenum, 50 MM (OM4)	024T88-33190-29	R	\$6,533.58	20.00%	\$5,266.07
24-Strand Tight-Buffered Cable (OM4) Per 1000ft	Corning	24-Strand Tight-Buffered Cable, Plenum, 50 MM (OM4), Armored	024T88-33180-A3	R	\$6,112.72	20.00%	\$4,926.85
24-Strand In/ Out Campus Fiber OS2 Single-mode Per 1000ft	Corning	24-Strand In/ Out Campus Fiber OS2 Single-mode	024E8P-31131-29	R	\$2,882.46	20.00%	\$2,323.26
24-Strand Single-mode Armored Plenum Fiber Optic Cable - OS2 Per 1000ft	Corning	24-Strand Single-mode Armored Plenum Fiber Optic Cable - OS2	024E88-33131-A3	R	\$3,642.80	20.00%	\$2,936.10
4RU Fiber Optic Housing	Corning	4RU Fiber Optic Housing	CCH-04U	R	\$502.04	20.00%	\$404.64
2RU Fiber Optic Housing	Corning	2RU Fiber Optic Housing	CCH-02U	R	\$394.00	20.00%	\$317.56
1RU Fiber Optic Housing	Corning	1RU Fiber Optic Housing	CCH-01U	R	\$331.36	20.00%	\$267.08
Single-Panel Housing (SPH) Wall-mountable	Corning	Single-Panel Housing (SPH) Wall-mountable	SPH-01	R	\$92.00	20.00%	\$74.15
Wall-Mountable Connector Housing (WCH) Holds 2 CCH	Corning	Wall-Mountable Connector Housing (WCH) Holds 2 CCH	WCH-02P	R	\$150.56	20.00%	\$121.35
12 F, MM OM3, Single-Fiber Splice Cassette - LC Type	Corning	12 F, Multimode UPC, 50 um OM3, Single-Fiber Splice Cassette - LC Type	CCH-CS12-E4-P00TE	R	\$642.66	20.00%	\$517.98
12 F, MM OM4, Single-Fiber Splice Cassette - LC Type	Corning	12 F, Multimode UPC, 50 um OM4, Single-Fiber Splice Cassette - LC Type	CCH-CS12-E4-P00QE	R	\$735.80	20.00%	\$593.05
24 F, MMOM4, Single-Fiber Splice Cassette - LC Type	Corning	24 F, Multimode UPC, 50 um OM4, Single-Fiber Splice Cassette - LC Type	CCH-CS24-E4-P00QE	R	\$1,234.44	20.00%	\$994.96
12 F, SM Single-Fiber Splice Cassette - LC Type	Corning	12 F, Single-mode UPC, Single-Fiber Splice Cassette - LC Type	CCH-CS12-AE-P00RE	R	\$656.98	20.00%	\$529.53
24 F, SM Single-Fiber Splice Cassette - LC Type	Corning	24 F, Single-mode UPC, Single-Fiber Splice Cassette - LC Type	CCH-CS24-AE-P00RE	R	\$1,202.98	20.00%	\$969.60
6 Fiber OM3/OM4 MM Adapter Panel - LC Type	Corning	6 Fiber OM3/OM4 MM Adapter Panel - LC Type	CCH-CP06-E4	R	\$70.22	20.00%	\$56.60
12 Fiber OM3/OM4 MM Adapter Panel - LC Type	Corning	12 Fiber OM3/OM4 MM Adapter Panel - LC Type	CCH-CP12-E4	R	\$122.10	20.00%	\$98.41
24 Fiber OM3/OM4 MM Adapter Panel - LC Type	Corning	24 Fiber OM3/OM4 MM Adapter Panel - LC Type	CCH-CP24-E4	R	\$225.82	20.00%	\$182.01
6 Fiber OS2 SM Adapter Panel - LC Type	Corning	6 Fiber OS2 SM Adapter Panel - LC Type	CCH-CP06-A9	R	\$78.04	20.00%	\$62.90
12 Fiber OS2 SM Adapter Panel - LC Type	Corning	12 Fiber OS2 SM Adapter Panel - LC Type	CCH-CP12-A9	R	\$137.70	20.00%	\$110.99
24 Fiber OS2 SM Adapter Panel - LC Type	Corning	24 Fiber OS2 SM Adapter Panel - LC Type	CCH-CP24-A9	R	\$257.04	20.00%	\$207.17
Fuselite Connector, LC, MM OM4	Corning	Fuselite Connector, LC, MM OM4	SOC-LC-900-OM4	R	\$20.02	20.00%	\$16.14
Fuselite Connector, LC, SM OS2	Corning	Fuselite Connector, LC, SM OS2	SOC-LC-900-OM1	R	\$19.42	20.00%	\$15.65
Shield Bond Connector	Corning	Shield Bond Connector	4460-D/FO	R	\$7.54	2.00%	\$7.44
Duplex OM3 Fiber Optic Patch Cord, LC To SC, 3M	Corning	Duplex OM3 Fiber Optic Patch Cord, LC To SC, 3M	055702T5120003M	R	\$39.12	20.00%	\$31.53
Duplex OM3 Fiber Optic Patch Cord, LC To LC, 3M	Corning	Duplex OM3 Fiber Optic Patch Cord, LC To LC, 3M	050502T5120003M	R	\$32.74	20.00%	\$26.39
Duplex OM4 Fiber Optic Patch Cord, LC To LC, 3M	Corning	Duplex OM4 Fiber Optic Patch Cord, LC To LC, 3M	050502Q5120003M	R	\$34.54	20.00%	\$27.84
Duplex OS2 Fiber Optic Patch Cord, LC To LC, 3M	Corning	Duplex OS2 Fiber Optic Patch Cord, LC To LC, 3M	040402G5120003M	R	\$28.56	20.00%	\$23.02
Category 6 OSP	Berk-Tek	Category 6 OSP	10139885	R	\$0.53	30.00%	\$0.37
Category 6 Cable CMP - Blue	Berk-Tek	Category 6 Cable CMP - Blue	10136226	R	\$0.59	30.00%	\$0.42
Category 6 Cable CMR - Blue	Berk-Tek	Category 6 Cable CMR - Blue	10032455	R	\$0.34	30.00%	\$0.24
Category 6A Cable CMP - Blue	Berk-Tek	Category 6A Cable CMP - Blue	10130484	R	\$1.35	30.00%	\$0.95

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Category 6A Cable CMR - Blue	Berk-Tek	Category 6A Cable CMR - Blue	10137700	R	\$0.62	30.00%	\$0.44
24 Port, Category 6 Patch Panel	Berk-Tek	24 Port, Category 6 Patch Panel	69586-U24	R	\$310.69	25.00%	\$234.77
48 Port, Category 6 Patch Panel	Leviton	48 Port, Category 6 Patch Panel	69586-U48	R	\$612.03	25.00%	\$462.47
Category 6, RJ45 Insert (Blue)	Leviton	Category 6, RJ45 Insert (Blue)	61110-RL6	R	\$11.81	25.00%	\$8.92
Category 6A, RJ45 Insert (Blue)	Leviton	Category 6A, RJ45 Insert (Blue)	6110G-RL6	R	\$19.66	25.00%	\$14.86
QuickPort Blank Insert, PK/10 (White)	Leviton	QuickPort Blank Insert, PK/10 (White)	41084-0BW	R	\$2.66	26.00%	\$1.98
Faceplate, Flush Mount, 2-Port Modular, White	Leviton	Faceplate, Flush Mount, 2-Port Modular, White	42080-2WS	R	\$2.34	26.00%	\$1.74
Faceplate, Flush Mount, 4-Port Modular, White	Leviton	Faceplate, Flush Mount, 4-Port Modular, White	42080-4WS	R	\$2.34	26.00%	\$1.74
QuickPort Modular Furniture Faceplate, 2-Port, White	Leviton	QuickPort Modular Furniture Faceplate, 2-Port, White	49910-SW2	R	\$4.04	26.00%	\$3.01
Stainless Steel Wall phone Plate	Leviton	Stainless Steel Wall phone Plate	4108W-1SP	R	\$11.38	26.00%	\$8.48
Surface Mount Box 2 Port	Leviton	Surface Mount Box 2 Port	41089-2WP	R	\$2.98	26.00%	\$2.22
Category 6 Solid UTP Drk Blue - 3FT	Leviton	Category 6 Solid UTP Drk Blue - 3FT	6D460-3L	R	\$11.81	16.00%	\$9.99
Category 6 Solid UTP Drk Blue - 5FT	Leviton	Category 6 Solid UTP Drk Blue - 5FT	6D460-5L	R	\$13.23	16.00%	\$11.20
Category 6 Solid UTP Drk Blue - 07FT	Leviton	Category 6 Solid UTP Drk Blue - 07FT	6D460-7L	R	\$14.65	16.00%	\$12.40
Category 6 Solid UTP Drk Blue - 10FT	Leviton	Category 6 Solid UTP Drk Blue - 10FT	6D460-10L	R	\$16.78	23.00%	\$13.02

Additional Discount Based On Aggregate Sales					
Contract Sales Threshold	Product or Category Description	Part Number if Applicable	Original Discount	Additional Discount	Total Discount
Not available at this time					